

June 1, 2022

Attn: Collision Repair Program participants

RE: Three year rate schedule for collision repair suppliers

Hello everyone,

To help address ongoing inflationary cost pressures, we're providing our material damage partners a rate increase of up to approximately 9% over the next three years.

In the first year, effective July 1, 2002, our collision repair partners will receive a 3% increase to labour rates.

This is in addition to the paint and body materials increase that went into effect earlier this year.

The new labour rates apply to estimates for work that are in progress and new work as of July 1, 2022, as follows:

Description	Current rate	New Rate (as of July 1, 2022)
Collision Repair Program Participant		
Body, Paint	\$75.30	\$77.56
Frame	\$86.07	\$88.65
Mechanical	\$96.83	\$99.73
Feather, Prime and Block	\$88.31	\$90.57
Development Rates		
Body, Paint, Frame, Mechanical	\$67.60	\$69.73
Feather, Prime and Block	\$80.71	\$82.74

The rate increase will be based on the BC Consumer Price Index (CPI), less 20% of the CPI, for a maximum labour rate increase of 3% (capped). We're also calculating the annual BC CPI based on a measurement period of May-April to capture increases to inflation in the months leading up to the July effective date. We made the decision to calculate the rate this way in exchange for a multi-year increase. A multi-year rate schedule provides you with consistency and allows you to better plan for future years.



The increase is designed to help address rising cost pressures faced by industry, while delivering on our commitment to keep rates affordable for British Columbians.

If you have any questions, our <u>MD Account Services</u> representatives are here to help. Please don't hesitate to reach out.

Thank you for your continued support to provide our mutual customers with quality services.

Sincerely,

Alden Li, Director, Claims Customer and MD strategy